

Rotterdam, 5th March 2018

To whom it may concern.

It is my pleasure to write a letter of recommendation on behalf of Mr. P.A. (Alex) Hoogteijling and his company 'BCM Specialist'.

Over the years, Alex helped us enormously with some difficult BCM & IT Security related topics for which we needed external expertise. Since our first contact we noticed how flexible Alex is and how he genuinely thinks along to provide solutions that fit our company and the business we're in.

At first we asked Alex to deliver a BCP within a very tight deadline (just two weeks). But once we experienced his added value, his broad knowledge, flexibility and pragmatic approach, we started hiring him for more BCM related topics. He for instance expanded the BCP with additional scenario specific instructions and delivered a business continuity test and exercise plan. He also organises for us BCM trainings combined with crisis simulation exercises. Furthermore we found a useful sparring partner in Alex on other non-BCM topics, such as ISO27001 and GDPR.

Nowadays, Alex still is our preferred business continuity advisor. He organizes crisis exercises on a yearly basis and helps us where necessary in our communication to external stakeholders on business continuity & IT security related topics.

All this is pretty amazing considering that all the deliverables mentioned above were for our offices in Romania which he never had to visit. All the work has been done remotely from The Netherlands via Skype and e-mail.

Based on our first-hand experience as described above, we can highly recommend Mr. Alex Hoogteijling and his company 'BCM Specialist'. If you have any questions about this recommendation, please do not hesitate to contact me.

Kind regards,



Edwin Propsma (MD)

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